

Message Text

UNCLASSIFIED

PAGE 01 ZANZIB 00104 130735Z

51

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 111880

R 130650Z MAY 75
FM AMCONSUL ZANZIBAR
TO AMEMBASSY NAIROBI
INFO SECSTATE WAHSDC 1063
USDOC WASHDC
AMEMBASSY DAR ES SALAAM

UNCLAS ZANZIBAR 0104

E.O. 11652: N/A

TAGS: BEXP TZ

SUBJ: POSSIBLE ADDITIONAL EXPORT/TRADE OPPORTUNITY
IN ZANZIBAR

FOR FORBORD OR WALTERS FROM MACFARLANE

1. ALI KARUME, DEPUTY CHAIRMAN FOR TRADE AND INDUSTRY, THIS AFTERNOON ADVISED ME THAT, IN ADDITION TO OTHER TRADE AND INVESTMENT MATTERS COVERED IN SEPTELS, GOZ IS CONSIDERING POSSIBILITY OF ESTABLISHING SMALL FACTORY TO PRODUCE TOOTHPASTE AND PERHAPS RELATED PRODUCTS, AND WOULD LIKE TO DISCUSS PROPOSAL WITH REPS OF US COMPANIES ACTIVE IN THIS FIELD.

2. RECALLING MY CONVERSATION WITH NAIROBI COLGATE-PALMOLIVE REPRESENTATIVE LAST YEAR, SUGGEST YOU MAY WISH TO CALL THIS POTENTIAL PROJECT TO HIS ATTENTION AND TO THAT OF LOCAL REPS OF ANY OTHER FIRMS INVOLVED IN SAME FIELD. SUGGEST THAT HE INITIALLY TELEPHONE KARUME DIRECTLY (ZANZIBAR 2100 OR 2975) TO DISCUSS THIS POSSIBILITY AND, IF IT APPEARS ATTRACTIVE, PLAN VISIT TO ZANZIBAR IN NEAR FUTURE. CONSULATE WILL FACILITATE AS NEEDED.

3. FOR SECSTATE AND COMMERCE. YOU MAY WISH ON BASIS OF FOREGOING, WHICH EVIDENTLY IS A BIT SCANTY
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RE DETAILS, TO ADVISE APPROPRIATE US FIRMS OF THIS

POTENTIAL OPPORTUNITY.

MACFARLANE

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